

#Real Estate Tips



COLDWELL BANKER
REAL ESTATE GROUP



4 CLEAR STEPS

TO MAKE THE
BUYING
PROCESS

STRESS FREE

→ Swipe

#01



MORTGAGE PRE-APPROVAL

This is the key first step! A pre-approval helps us determine your comfortable price range and prevents you from falling in love with homes outside your budget. Plus, a pre-approval is required to make an offer and sometimes even to tour homes. I have wonderful lenders to refer.

Krista Lorenzo

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#02

DEFINING YOUR HOME SEARCH CRITERIA

Let's figure out what matters most to you! Think about areas, number of bedrooms, garage space, central air, and your ideal timing. The buyer questionnaire I've attached will help us narrow this down. You can print and scan it back or complete the fillable version and send it via email—whatever works best for you!



Krista Lorenzo

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#03



PROPERTY SEARCH SETUP

I'll set you up with automated property emails that send you new listings from all companies the moment they hit the market. Sites like Zillow aren't always accurate and often keep homes marked as available even when they're already under contract. This way, you get the most reliable updates!

Krista Lorenzo

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#04

EXPLORING HOMES

When you see a home you love online, I recommend doing a quick Google Earth check! Photos are designed to make listings look their best, so a street view can give you a clearer idea of the home's surroundings before scheduling a tour.



Krista Lorenzo

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